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Our Services to Nursing and Care Homes

An ageing population has led to an increase in demand for nursing and care home services over the last few years. As it has fallen on the private sector to meet this increased demand, the market has expanded considerably, with nursing and care homes seen as an attractive investment opportunity.

Whether you are looking to enter the sector for the first time or expand your existing business, the Nursing and Care Homes team at HSKS Greenhalgh can support you in the acquisition of your new investment by helping you to secure the most appropriate finance package and ensuring the deal is completed as tax efficiently as possible.

We have strong relationships with funders in the healthcare sector and are familiar with their criteria for lending. The banks place a huge emphasis on valuations and they each have a panel of recognised valuers. We can advise you on who best to use, dependent on your circumstances.

In such a highly regulated sector, changes in legislation can affect the performance of your business. The industry knowledge of our Nursing and Care Homes team ensures that we are able to quickly evaluate the impact of these changes and advise on the best course of action to ensure that your business remains profitable.

Our team is led by Colin Peacock, an expert business advisor to nursing and care homes, and comprises accounting, taxation and corporate finance professionals who are highly experienced in working with thriving nursing and care home businesses. As well as preparing management accounts and detailed cash flows, they can also provide other relevant support. For example, they can prepare benchmarking reports monitoring your performance against other nursing and care homes and industry standards, advise on Capital Allowance claims available specifically to nursing and care homes to ensure that you have claimed correctly or put together a tax efficient exit strategy, should you wish to sell your business.

Whether you are an existing nursing or care home operator, or if you are considering entering the sector for the first time, and feel you would benefit from working with business advisors who are experts in the sector, then please contact Colin Peacock.

